



## Hiller Carbon and HB Chemical Announce Distribution Agreement

TAMPA, FL - Hiller Carbon and HB Chemical are pleased to announce a strategic agreement for the distribution of Hiller Carbon's Crown Black™ 325. Crown Black 325 is a ground bituminous coal filler with low specific gravity that performs as an excellent pigment-filler and extender in many rubber and plastics compounds.

The distribution agreement sets the stage for HB Chemical to introduce and market Hiller's portfolio of carbon products to their existing customer base. HB Chemical's world-class distribution infrastructure will also allow smaller volume users of this filler convenient access to the material.

"It's very exciting to partner with HB Chemical and see Crown Black™ become more widely available to the rubber and plastics markets. The Crown Black 325 product is providing customers a quality alternative in an area previously dominated by one supplier. Our new partnership with HB Chemical will further make the material available to a wider segment of the industry including customers with smaller requirements. By partnering with HB Chemical, it allows us to leverage their longstanding relationships and infrastructure within the rubber and plastics industries" says Hiller Carbon's Business Development Manager Jordan Hiller.

HB Chemical has a specialized sales and marketing team that will provide strong technical and regulatory support as well as extensive market knowledge. With 15 strategic stocking locations across the US, HB Chemical will offer Hiller Carbon coast-to-coast coverage, a credible and experienced sales force and superior logistical experience.

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### About Hiller Carbon

Hiller Carbon is a leader in custom tailored raw materials solutions and specializes in the sourcing, processing and marketing of specialty carbon products. Organized around the needs of its customers, Hiller Carbon is focused on providing excellent service. Hiller Carbon's strength stems from networking highly experienced people, relationships, and products. Headquartered in Tampa, Florida, the company ranks among the top 150 privately held firms in Florida. For more information, please visit [www.hillercarbon.com](http://www.hillercarbon.com)

### About HB Chemical

HB Chemical is a leading distributor of chemicals to the rubber, plastics and coatings industries. Founded in 1985, we are a locally owned and operated company based in Twinsburg, Ohio. With 15 warehouses throughout North America distributing more than 600 products, our unparalleled inventory is readily available to our customers, wherever they may be. Our approach to service has earned us numerous awards and recognition from industry organizations and customers. In addition, our year-over-year double-digit growth has been recognized by programs such as Weatherhead 100 and the Cascade Business Growth Awards.

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